NATIONAL BROKERS LIMITED

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TEA MARKET REPORT - Sale 15 held on Monday, 18th August, 2025

CTC LEAF: 51,058 packages of tea on offer met with an improved demand.

BROKENS: All bright liquoring invoices met with a strong demand and prices were firm to dearer following competition. Medium Brokens met with a fairly good demand and were about steady whilst plain varieties were in fair demand at steady rates but there were several withdrawals. BLF teas met with less demand with many withdrawals.

FANNINGS: Good liquoring Fannings met with a strong demand and were generally firm to slightly dearer. Medium types met with a little more interest than last and prices were about steady. Plain types were again in less demand and there were more withdrawals in these categories. BLF teas met with less demand with many withdrawals.

DUST: 13,219 packages of tea on offer met with a fair demand with fewer withdrawals than last. Good liquoring Dusts sold at around last levels. Mediums again were an easier market with Tk.5/- to Tk.8/- less than last. Plain/BLF Dusts met with fair demand and had fewer withdrawals than last. Blenders lent strong support with fair interest from the Loose tea buyers.

COMMENTS: Market commenced on a strong note with greater participation from all sections of the market whereby bright descriptions advanced in line with quality. Both Blenders and Loose tea buyers were more active this week.

Dusts sold well with fewer withdrawals than last.

Our Catalogue: (Sale 15) Avg: Tk 245.81, Sold 74.17%,

(Sale 14) Avg: Tk 245.93, Sold 72.47%

Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Best	258-263	255-260	Best	253-258	250-255	PD	245-276	245-280
Good	250-255	248-253	Good	247-252	246-249	RD	205-331	245-330
Medium	247-249	246-248	Medium	245-247	245-247	D	207-349	245-350
Plain	245-246	245	Plain	245-246	243-247	CD	215-359	220-289
BLF	187-224	185-220	BLF	190-223	185-224	BLF	205-223	220

Exchange Rates 18th August, 2025 Sterling Pound 162.6895 Dollar: Tk. 121.1000 Top Prices - This Week

Category - CTC Garden Grade Package Price Buyer(s) BOP(S) Ruthna 10 360/-Shakil Brokens Ruthna OF /PF 30 315/-AKT/Nijhum Fannings Clonal Brokens Ruthna **GBOP** 10 345/-LTH Madhupur PF(TV1) 10 342/-MA Clonal Fannings PD/RD 319/-Ruthna RD 10 AKT Clonal PD/RD Kedarpur RD(BT1) 10 340/-MA * Sathgao 10 274/-TK D D Clonal D * Madhupur D(BT1) 10 349/-MA 296/-CD Ruthna CD 10 Shawon 359/-Clonal CD * Madhupur CD(BT1) Shawon

To

Offerings

This Sale (Sale 15)

		This	Sale (Sale 1	5)		Next	Sale (Sale 16	5)
	Season	2025-26	Season 2024-25		Season 2	2025-26	Season 2024-25	
Type	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	51,058	2,547,794.2	45,763	2,283,573.7	53,076	2,648,492.4	63,396	3,163,460.4
Dust	13,219	659,628.1	11,072	552,492.8	13,567	676,993.3	13,207	659,029.3
Total	64.277	3.207.422.3	56.835	2.836.066.5	66.643	3.325.485.7	76.603	3.822.483.7

Chittagong Auction Average - Sale 14

(Season 2025/26): Tk 233.11 & (Season 2024/25): Tk 199.62 & (Season 2023/24): Tk 204.61



^{*} Above price(s) realised in our catalogue

Updated on: 18th August 2025

Quantities of Teas Sold & Average Prices Realised

		For the	Sale		Up-to-Date Sale							
	Season 202	24/25	Season 202	5/26	Seas	son 2024/25		Seas	on 2025/26		(+/-) Season 202	24/25
Category	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
CTC LEAF	1,875,027.5	198.43	2,035,085.1	236.32	15,428,880.0	77.5%	213.68	18,568,732.0	79.45%	233.13	3,139,852.0	19.45
CTC DUST	488,748.3	213.02	492,520.6	245.80	4,289,539.3	22.5%	230.25	5,481,005.9	20.28%	252.33	1,191,466.6	22.08
Sub-Total	2,363,775.8	201.45	2,527,605.70	238.17	19,718,419.3	99.9%	217.28	24,049,737.9	99.73%	237.51	4,331,318.6	20.23
Orthodox	-	-	-	-	302.6	0.0%	1,061.43	8.0	0.00%	800.00	-294.6	-261.43
Total	2,363,775.8	201.45	2,527,605.70	238.17	19,718,721.9	99.9%	217.30	24,049,746.0	99.73%	237.51	4,331,024.1	20.21
Green Tea	33.9	1,077.43	51.3	1,556.53	1,314.7	0.0%	929.33	2,351.9	0.00%	777.05	1,037.2	-152.28
Olong Tea	10.	-	-	-	-	0.0%	-	-	0.00%	0.70	0.0	0.00
Yellow Tea	4-		-	-	49.1	0.0%	1,228.71	-	0.00%	-	-49.1	-1,228.71
White Tea	5-3	-	-		-	0.0%	-	-	0.00%	-	0.0	0.00
Total	1,363,809.7	201.46	2,527,657.0	238.20	19,720,085.7	99.9%	217.35	24,052,097.9	99.74%	237.56	4,332,012.2	20.21
Other (s)	54,444.9	119.62	182,477.5	162.69	240,729.9	0.1%	119.42	1,126,452.1	0.26%	152.59	885,722.2	33.17
G.Total	2,418,254.6	199.62	2,710,134.5	233.11	19,960,815.6	100.0%	216.17	25,178,550.0	100%	233.76	5,217,734.4	17.59

Buyer Purchase Analysis

		For the	Sale		Up-to-Date Sale							
	Season 202	24/25	Season 2025	5/26	Seas	on 2024/25		Seas	on 2025/26		(+/-) Season 2024	4/25
Buyer	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export	-		-	-	6992.0	0.02%	228.43	152,013.4	0.27%	107.10	145,021.4	-121.33
Internal	2,418,254.6	199.62	2,710,134.5	233.11	19,953,823.6	99.98%	216.17	25,026,536.6	99.73%	234.53	5,072,713.0	18.36
Grand Total	2,418,254.6	199.62	2,710,134.5	233.11	19,960,815.6	100%	216.17	25,178,550.0	100%	233.76	5,217,734.4	17.59

Crop of Major Tea Producing & Exporting Countries

			For the Mont	h	Up to Month					
Country	Month	2023	2024	2025	(+/-) 2024	2023	2024	2025	(+/-) 2024	
Bangladesh *	May	8.17	4.77	8.64	3.9	15.71	11.46	12.60	1.14	
North India	May	102.1	79.24	104.37	25.1	234.3	192.2	240.29	48.11	
South India	May	25.7	13.92	26.23	12.3	85.6	75.18	95.93	20.75	
All India	May	127.8	93.16	130.60	37.4	319.9	267.36	336.22	68.86	
Sri Lanka	May	26.5	24.58	25.36	0.8	111.1	104.40	113.96	9.56	
Kenya	April	49.5	53.85	51.78	-2.1	167.6	222.61	188.69	-33.92	

Source: Bangladesh Tea Board and International Tea Committee's Monthly Statistical Bulletin

OTHER MARKETS

KOLKATA SALE 33-12th/13th & 14th AUGUST, 2025

There was good demand. Best and good liquoring Assams were barely steady to easier. Medium Assams were irregularly easier, with browner and plainer liquoring descriptions further discounted. Dooars continued to be easier for all categories. . M/s Tata Consumer Product Limited showed some interest on medium Assams and plainer Dooars and select interest of brighter dusts. Local buyers operated on grainy, clean teas. Exporters accounts showed limited interest.

Tea Category	Price Range USC
BEST ASSAMS	389-457
GOOD ASSAMS	297-377
MED ASSAMS	172-240
GOOD DOOARS	263-309
MEDIUM DOOARS	160-240
PLAINER DOOARS	114-149

COONOOR SALE 33- 18th AUGUST, 2025

The total CTC leaf teas sold this week was 74.79% (1144350.11kgs) of the total offering of 1530153.07 Kgs DEMAND: - Good general demand. MARKET: - The offerings in the best category were very modest this week and prices continued to be irregular and easier in line with quality. Good category teas saw a reduction in prices with fair amount of teas remaining unsold. Major blenders & Western India packer lent fair support. Major blenders picked up 59.92% of the CTC Leaf sold. Regional packers were very choosy on all sorts. Internal buyers were selective. Russian and CIS exporters along with the Middle east shippers continued to be active. Iraqi shippers were fairly active.

CTC Leaf(USC/KG)	Best	Good	Better Medium	Medium	Plain
Larger Brokens	NQ	137-152	97-126	94-97	83-93
Medium Brokens	189-264	149-154	103-122	95-102	86-94
Smaller Brokens	228-276	172-177	105-221	95-104	86-94
Fannings	200-212	186-189	111-156	94-110	80-93

SILIGURI SALE 33- 13th AUGUST, 2025

LEAF & DUST: Fair demand. Levels across all segments eased irregularly & faced some withdrawals. The plainer sorts sub Rs-100/- were absorbed steadily. Buying Pattern: All sections operated.

Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
Good / Best	274-343	274-343	240-309
Medium/ Better Medium	160-263	160-263	166-229
Common / BLF	103-149	103-149	103-154

MOMBASA SALE 32- 1th & 12th AUGUST, 2025

There was good general demand for the 151,700 packages (10,128,416.00 kilos) on offer with 30.84% remaining unsold.

There was good general deline	There was good general demand for the 151,700 packages (10,120,110.00 knos) on other with 50.0170 remaining ansora.									
CTC QUOTATIONS	BP1 – USC	PF1 – USC	PD – USC	D1 – USC						
Best	270 - 480	280 - 410	256 – 370	294 - 368						
Good	235 - 332	280 - 336	230 – 298	260 - 304						
Good Medium	190 – 299	220 - 322	241 – 274	262 - 326						
Medium (KTDA)	170 - 200	160 - 268	176 – 230	180 - 270						
Medium (Plantations)	140 – 191	173 – 198	173 – 201	162 – 197						
Lower Medium	134 - 176	131 – 179	130 – 179	120 – 166						
Plainer	090 – 131	080 - 130	085 - 127	087 - 118						